

ZERYÁN GUERRA

Mining Engineer / Construction and Contract Management

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PROFESSIONAL SUMMARY

Mining Engineer with more than 15 years of experience and a consistent track record across mining, energy, and EPC construction, with a focus on contract administration, subcontract management, cost control, planning, and operational coordination. I have taken on increasing responsibilities in bidding, operations execution, progress payment documentation, contractual follow-up, and dispute resolution, combining field-based work with technical and operational control. I bring an analytical and collaborative perspective to safeguard safety, compliance, and operational continuity in highly demanding environments.

EDUCATION AND CERTIFICATIONS

Mining Engineer - University of La Serena, Chile (2013)

ISO 9001, 14001, and 45001: Implementation - Bureau Veritas, Chile (2025)

Data Science for Decision-Making - MIT, USA (2024)

Advanced English - TOEFL iBT 100/120 (2010)

PROFESSIONAL EXPERIENCE

MOVIRENTCOL Ltda. / 2025-2026

Business Development Manager / *Santiago, Chile / Dec 2024 - Mar 2026*

Responsible for cost engineering, proposal preparation, and contract negotiation for opportunities in Chile, Peru, Colombia, and Mexico, supporting the award of storage and energy projects within a portfolio of more than 1.5 GW of solar PV and more than 4 GWh of BESS capacity.

Construction Site Administrator / *Huatacondo BESS 400 MWh / Pozo Almonte, Chile / May 2025 - Sep 2025*

Following a successful negotiation and favorable close of the commercial contract, I took over on-site construction administration, including recruitment and mobilization of personnel and equipment, operational supervision, and full operations management through commissioning of 72 Solbank 3.0 BESS units, providing approximately 400 MWh of storage capacity.

PowerChina / 2022-2024

Subcontractor Manager / *PV CEME1 480 MW (Gen. Metropolitana) / María Elena, Chile / Mar 2022 - Nov 2024*

For the construction of a photovoltaic plant, managed more than USD 40 million in payments to 50 subcontractors and 50 suppliers throughout the full contract life cycle, from bidding and mobilization to progress payment processing, completion, and dispute resolution in a highly complex EPC project.

Consultora Admiral / 2020-2021

Site Support Engineer / *Sol de Lila PV Plant 163 MW (ENEL) / Calama, Chile / Nov 2020 - Feb 2022*

Controlled and reported physical and financial progress across engineering, permitting, procurement, construction, and commissioning, designing and communicating project KPIs, providing visibility into deviations, and coordinating multiple areas to support decision-making on cost, schedule, performance, and contractual compliance.

BESALCO Energía / 2019-2020

Technical Office Manager / *Pueblo Seco Substation / Chillán, Chile / Mar 2020 - Sep 2020*

Led the technical office area during the construction of the Pueblo Seco 154/23 kV substation, with 20 MVA capacity and a sectionalized transmission line, participating in drawing review, quantity takeoffs, supplier negotiation, planning, and control of physical and financial construction progress.

Technical Office Engineer / *Embalse Digua Hydroelectric Plant 20 MW / Parral, Chile / Mar 2019 - Feb 2020*

Performed technical office functions during construction of the Embalse Digua hydroelectric plant, including detailed engineering review, quantity takeoffs, procurement and service contracting management, quality control, and measurement of physical and financial progress of the works.

SAME / 2017-2018

Project and Development Engineer / Santiago, Chile / 2017 - 2018

Responsible for business development of aerofluid dynamics engineering services for pollution control in mining operations, including engineering development for acid mist control systems in copper electrowinning and dust control systems in crushing and conveyor belt operations.

AP Construcciones / 2015-2016

Deputy Project Manager / Santiago, Chile / 2015 - 2016

Responsible for business development of soil improvement, underground ground-support, and open-pit slope stabilization services, including proposal review, negotiation, and management control of awarded contracts.

Minera Can-Can (del Grupo COPEC) / 2014

Mining Operations Manager / El Bronce de Petorca Mine / Petorca, Chile / 2014

Directed the daily coordination and supervision of 80 miners and operators in mechanized underground drilling, blasting, loading, haulage, and delivery of 400 tons per day of gold ore to the processing plant.

Universidad de La Serena / 2013

Operations Manager / El Brillador Mine / La Serena, Chile / 2013

Managed open-pit mining production control at 12,000 tons per month and supported productivity improvements and mineralization modeling through sampling and mapping programs.

CEMIN / 2012

Mine Manager / Pichirrey Mine / Chañaral, Chile / 2012

Led gold exploration and exploitation operations to supply the Falda Verde cyanidation plant, managing drilling, blasting, LHD loading, and haulage of 5,000 t/month at 5 g/t Au.

Consorcio TREPSA-Cerro Alto / 2011

Technical Office Engineer / Rajo Sur Mine, El Teniente Division, CODELCO / Rancagua, Chile / 2011

Controlled contractual progress, managed costs, and monitored equipment performance for pre-stripping and Phase 1 operations, using Primavera P6 for project control.

Antolín Cisternas / 2008 - 2010

Technical Office Engineer / Chamuscada Mine (Antolín Cisternas Group) / Canela Baja, Chile / 2010

Planned and executed a 1,500-meter drilling campaign that confirmed gold resources and established a 1,500 t/month mining operation, including repair and operation of a Chilean mill and flotation circuit for ore processing and gold concentrate production.

Technical Office Assistant / Carmen and Margarita Mines (Minera Las Cenizas) / Cabildo, Chile / 2009

Provided technical support for shotcrete ground-support works and slope stabilization, including operational planning, cost control, and progress payment management.

Technical Office Assistant / Papomono Mine (Minera Vale) / Illapel, Chile / 2008

Provided technical support for tunnel construction using a Jumbo 282 and ground support with bolts, mesh, and shotcrete, including daily operational report records, cost control, and progress payment management.

CORE COMPETENCIES

Contract management: full contract and subcontract life cycle, onboarding/offboarding, progress payments, claims, change orders, nonconformities, closeout, and final settlement.

Planning and control: budgeting, cost control, KPIs, tracking of contractual commitments, productivity, risk management, and operational planning.

Tools and capabilities: advanced Excel, data analysis, MS Project, Primavera P6, advanced English, and cross-functional coordination with operations, finance, procurement, HSE, and contractors.